***PARVESH CHANDER***

H. No. 214, St No 3 Bachhiter Nagar,

Gill Road LUDHIANA

Mobile: - 098550-68951

E-mail:- parvesh.chander15@yahoo.in

**OBJECTIVES:**

* To Work With an esteemed organization where my knowledge and creative skills can be put to used and rapidly grow and contribute towards its goals
* To obtain challenging position where my education and experience will be valuable.

Desire professional growth on performance and accomplishment.

**ACADEMIC QUALIFICATION:**

* Metric from P.S.E.B
* Senior Secondary from P.S.E.B
* B.A. in Humanities from Punjab University (Chandigarh)

**IT SKILLS SET**

**Operating Systems:** DOS, Windows 2000 Professional/ XP

**Software:** Micro Soft Word, Excel, Internet,

**EXPERIENCE:**

1. ***Worked With Angel Broking As A Sales Officer From April 2009 To March2010 .***

**Responsibly Handled**

* Go out to market to generate fresh leads for broking.
* Regular follow up with existing customer.
* Convert potential leads to broking account.
* Handle the opened account and guide customer for better investments in stock market and generate brokerage

**Accomplishment**

Achieve highest target in brokerage generation

1. ***Liability Co-Ex HDFC Bank Limited from April 2010to Dec 2013***

**Responsibly Handled**

* Take leads from seniors and full fill the documentation
* Maintaining & Handling Customer Requirement.
* Generate leads by various sources and convert it to account
* Fulfillment of Statutory Requirement.
* New Business Creation for the Bank
* Plan strategies to generate business and achieve target

**Accomplishment**

Certified by the best Co-Ex for casa generation

**3 Client Relationship Partner with YES Bank from Dec 2013 to Till Date**

**Responsibly Handled**

* Go out to market to generate business.
* Manage the opened account.
* Developed nurtured relationship with all account holders.
* Improve the Personal Skill to deal with customers
* Understanding the customer requirement and suggest them about all banking products.

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**Accomplishment**

I Was Top Performer for my branch for 2014-2015 in insurance

**PERSONAL DETAILS**:

Name : Parvesh Chander

Father Name : Sh. Tejpal Arora

D’O’B : 15-09-1985

Marital Status : Married

Contact No : 98550-68951

LANGUAGE KNOWN : HINDI, ENGLISH, PUNJABI

Nationality : Indian

Preferred Location : Ludhiana,

**Date …………………………..** **Signature**

**Place…………………………….**

**PARVESH CHANDER**